



# Welcome

## Evolutionary Methodology – What?

11/1/2001

**DAMAN**  
CONSULTING

# Group Survey

- ★ How many have been involved with IT development projects in last 12 months
  - How many were successful
- ★ Number in the IT organization? Business?

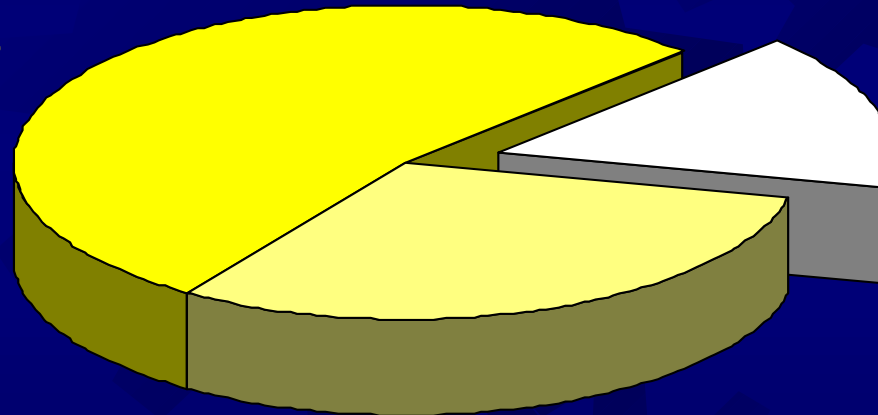
# Industry Trends

- ★ Large single projects fading away (US)
- ★ Cultural shift to teams of < 10 people and project duration of < 2 years
- ★ Increased user involvement
- ★ Increased process focus
- ★ Increased use of component-based software
- ★ Self-managed project teams

Source: Ed Yourdon, C/S Developers Conference

# Software Development *Reality...*

**Gross Cost  
Overrun  
53%**



**Successful  
16%**

**Cancelled  
31%**

Source: Application Development Trends

11/1/2001

Daman Consulting – BI Vision

# Business Reality...

- ✦ Rapidly changing technology
- ✦ Shortened time to market
- ✦ Changing or unknown requirements
- ✦ Systems meet requirements but don't do the job
- ✦ Unwillingness to invest in large projects
- ✦ Frozen or shrinking IS budgets and staffing
- ✦ Loss of faith that IT still provides value

# Evolutionary Development Addresses Today's Business Reality...

- ✦ An iterative development process,
- ✦ Scaled for small teams,
- ✦ That delivers useful functionality
- ✦ In about 90 day increments.



# Success requires...

- ✦ Incremental development
- ✦ Strong client sponsor
- ✦ User-centered analysis and design
- ✦ Experienced team / management
- ✦ High performance teams
- ✦ High productivity tools
- ✦ Prototyping
- ✦ Timeboxed development



# “Good Enough” Engineering

- ★ Today’s businesses can’t tolerate “zero defect software”
- ★ What users really want is software that’s cheap enough, fast enough, functional enough, and built soon enough!
- ★ Requires very different behaviors and strategies for IS shops
- ★ 80/20 rule

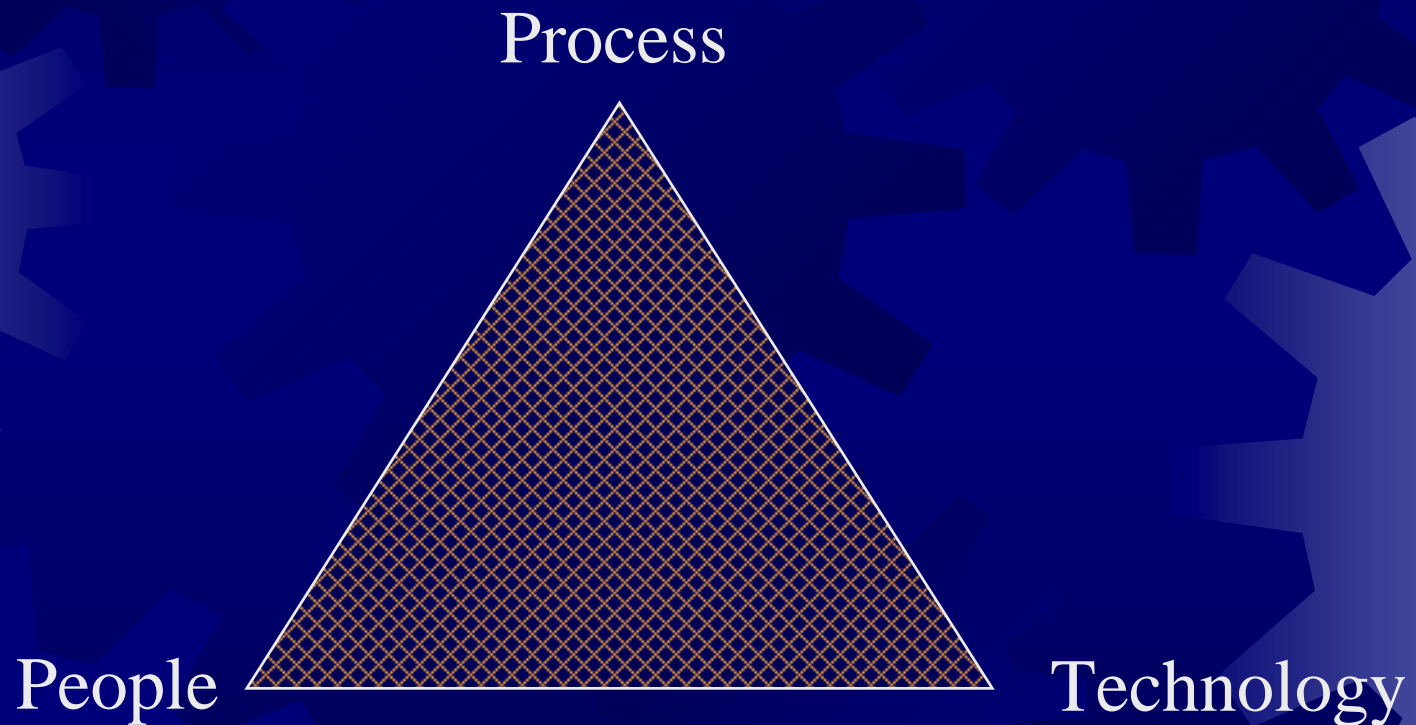


# Methodology is a project management issue...

- ✦ Not a technology issue
- ✦ Success is typically not a technology issue either

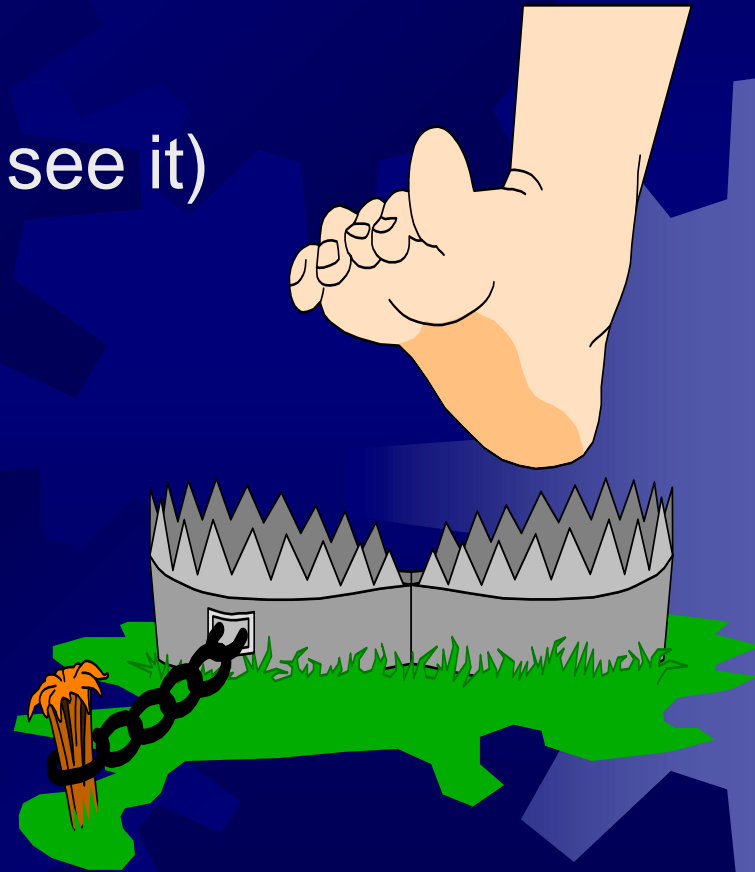


# Methodology Concepts

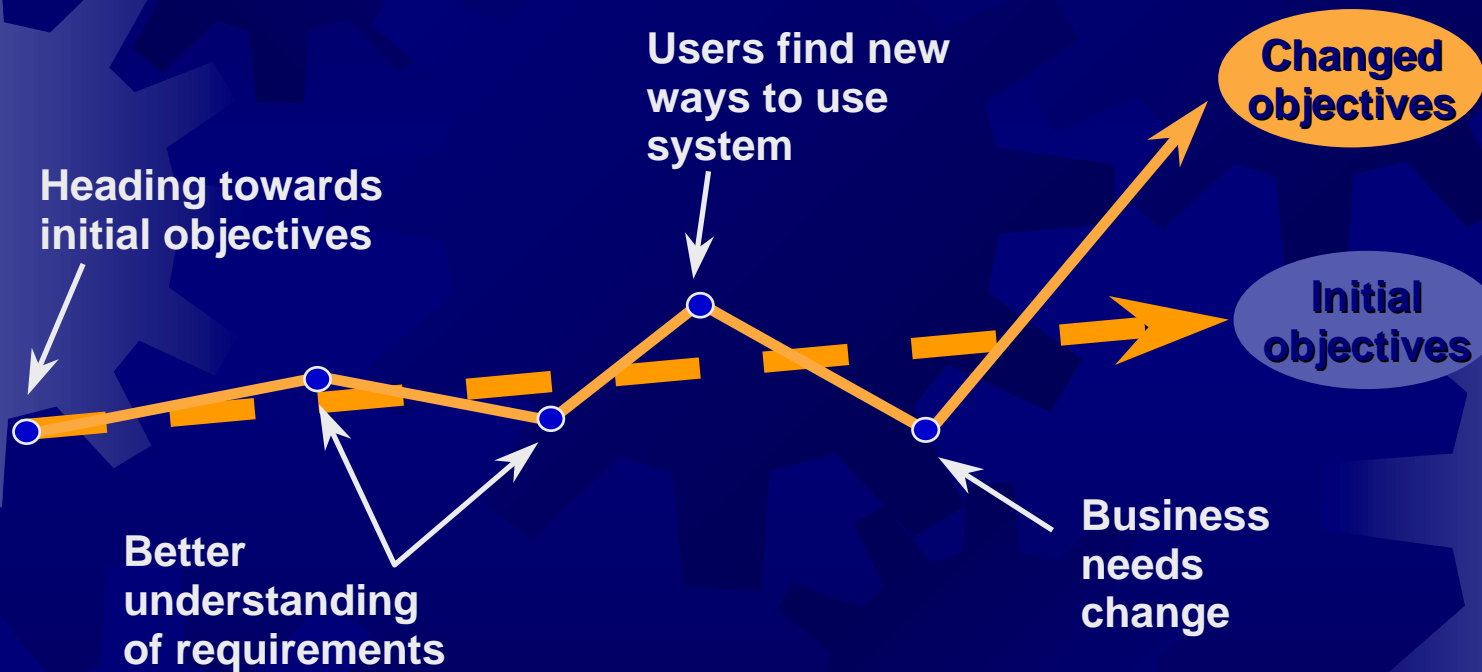


# Approaches often confused with Rapid Delivery Methodologies

- ✦ Hacking
- ✦ IKIWISI (I'll know it when I see it)
- ✦ SOTP (Seat of the pants)
- ✦ DITIFI (Do it, try it, fix it)
- ✦ Nike
- ✦ Prototyping

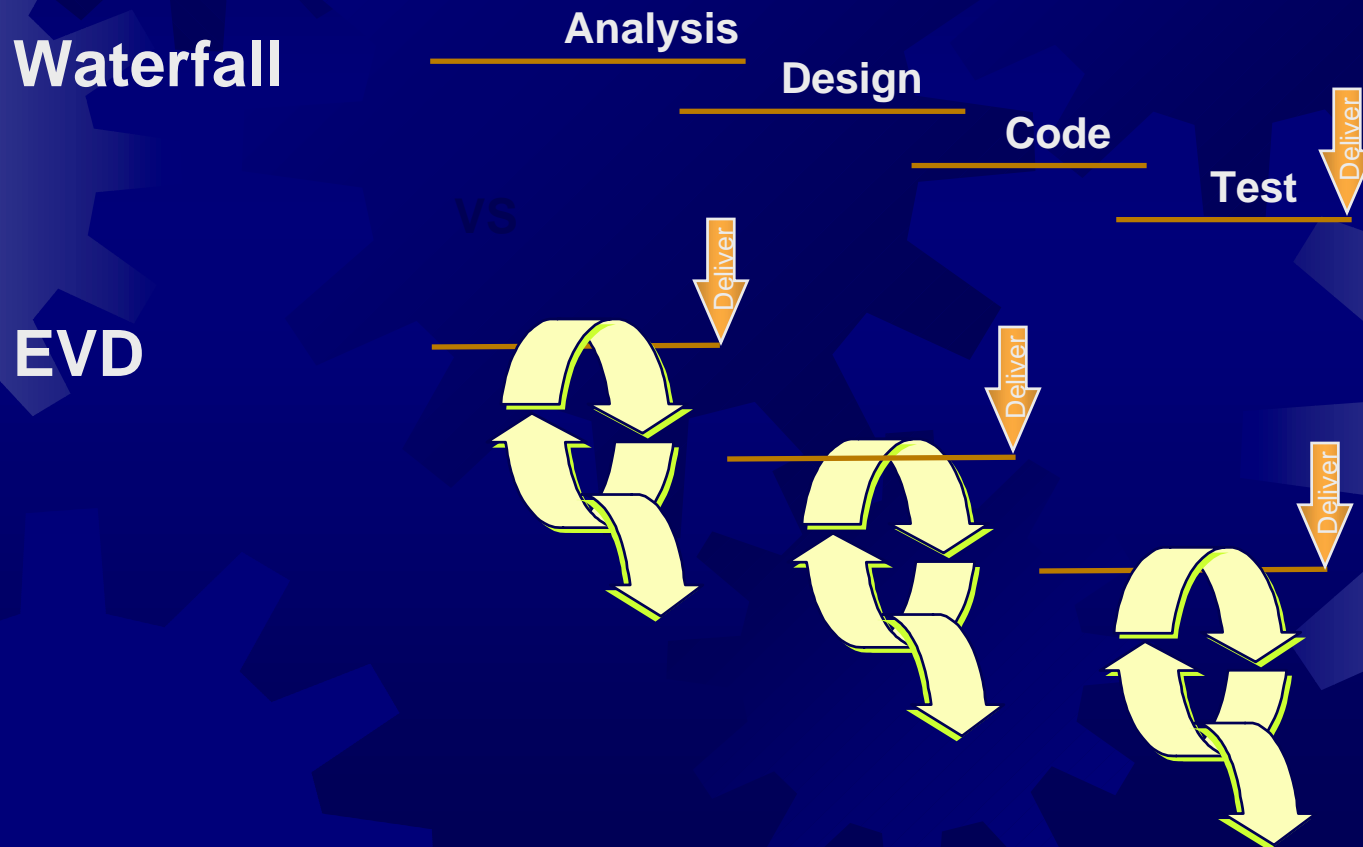


# Evolutionary development and delivery

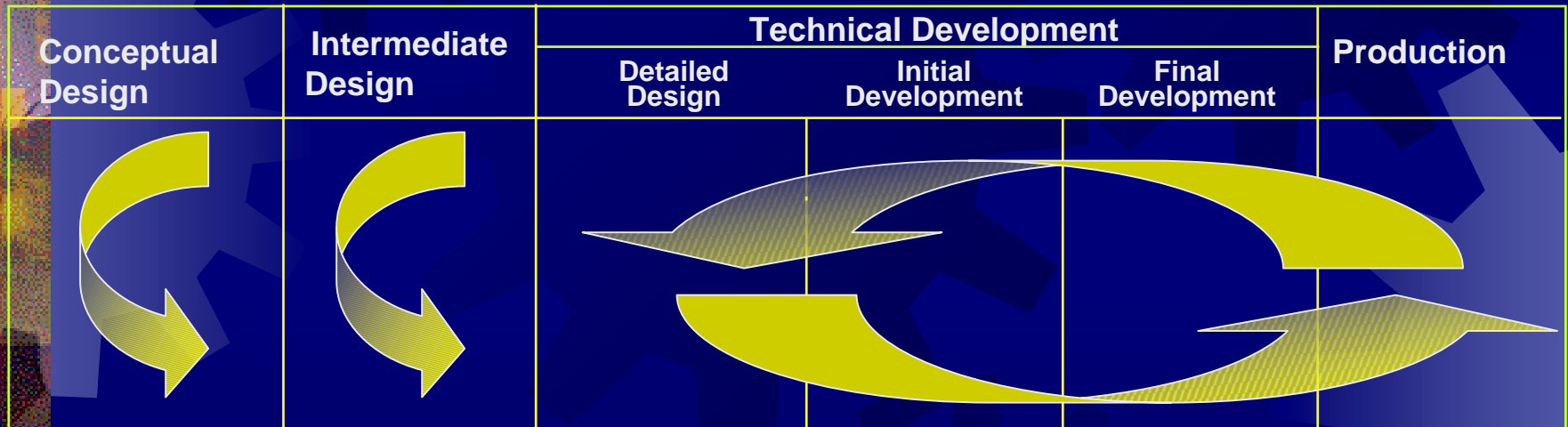


***An evolutionary approach***

# “EVD” compared to the traditional life cycle



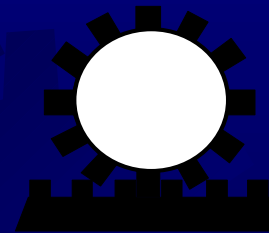
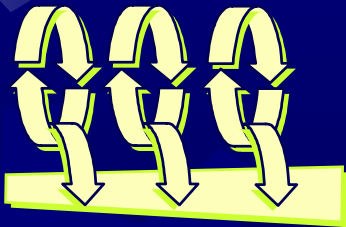
# Overview of the Development Process



# EVD methodology, a closer look

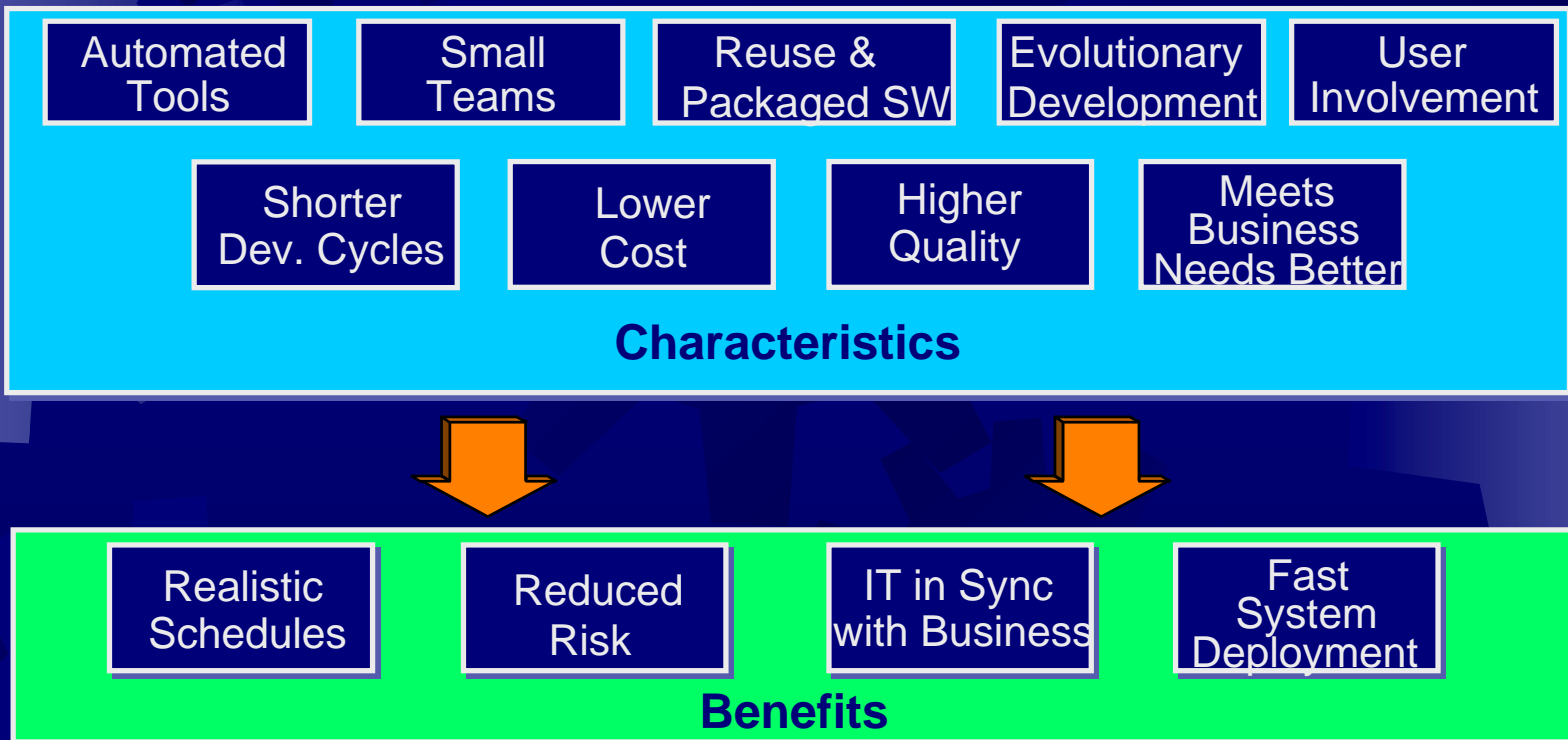
## *Daman's definition*

An evolutionary development process, scaled for small teams using appropriate technology, that delivers useful functionality in about 90 days increments.



Process + People + Technology

# Benefits of EVD

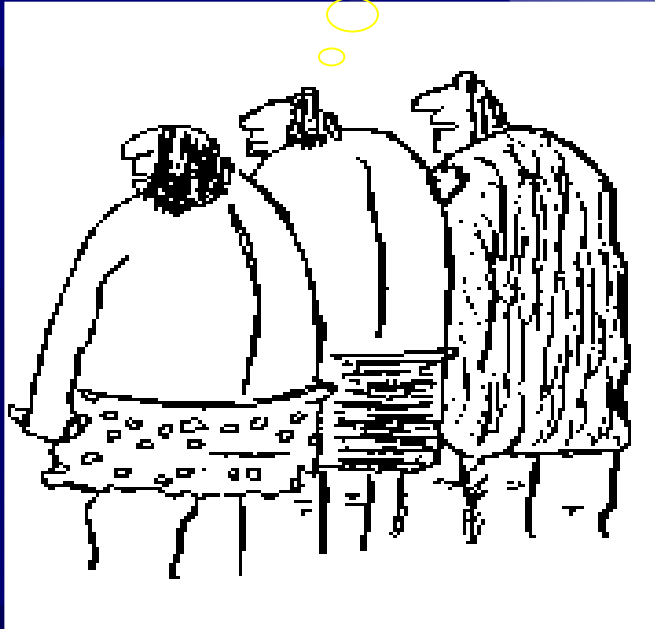




# Life Cycles: Why the Neanderthal Became Extinct



It seemed a lot easier when we just went hunting!



# What is a Life Cycle?

- ☀ Combination of Methods, Tools, Procedures

- ☀ Methods

- Establish principles of development
- Describe typical activities
- Imply a sequencing & frequency of activities
- Provide guidelines and rules of thumb

- ☀ Tools

- Simply automate methods

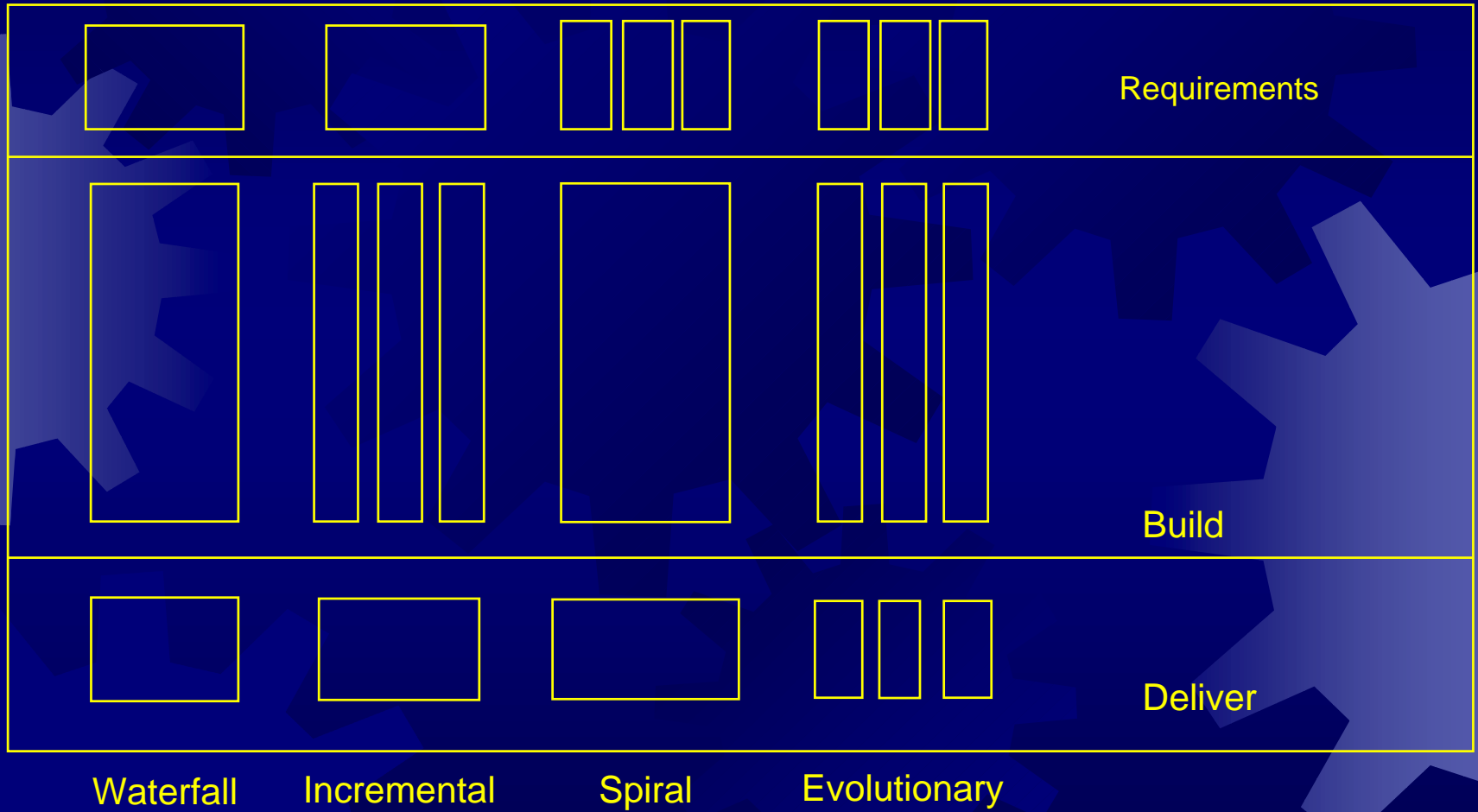
- ☀ Procedures

- The management means to sequence project

# Why Have a Life Cycle?

- ★ Life cycle map
- ★ Answer questions
- ★ Enable repeatability and consistent deliverables
- ★ Lower risk, increase chances for success
- ★ Easier staff transitioning
- ★ Way to deal with complexity

# Life Cycles: Families



# Multiple Life Cycles

Using the *appropriate* life cycle can achieve a delivery rate 4 - 5 times faster than a traditional approach.



# Comparing Life Cycles

|                    | Waterfall | Incremental | Spiral | Evolutionary | Rapid EVD |
|--------------------|-----------|-------------|--------|--------------|-----------|
| Known Requirements | Yes       | Yes         | No     | No           | No        |
| Single Build       | Yes       | No          | No     | No           | No        |
| Single Delivery    | Yes       | No/Yes      | Yes    | No           | No        |
| Prototyping        | No        | No          | Yes    | No           | Yes       |

# Comparing Life Cycles

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# Selecting A Life Cycle

| Factor                | Waterfall    | Incremental | Spiral      | Evolutionary | Rapid EVD |
|-----------------------|--------------|-------------|-------------|--------------|-----------|
| Project Experience    | Low          | Low         | High        | High         | High      |
| Volatile Requirements | No           | No          | Yes         | Yes          | Yes       |
| Project Risks         | Low          | Medium      | High        | High         | High      |
| Project Size          | Small-Medium | Medium      | Small-Large | Small-Large  | Small     |
| User Involvement      | Low          | Low         | Medium      | High         | High      |



# Why Methodologies are Abandoned

- ✱ Lack of management support/commitment
- ✱ Don't match the way people need to work
- ✱ Don't perceive any value
- ✱ Lack of education
- ✱ Treated dogmatically, too rigid
- ✱ Customers don't want to pay for "overhead"
- ✱ Myths

# An example of EVD Project Tasks

| Conceptual Design  | Intermediate Design   | Technical Development   |   |   |  |
|--|---|---|---|---|--|
|  |   | Detailed Design   | Initial Development   | Final Development   | Production   |
| <ul style="list-style-type: none"> <li>• Define Team</li> <li>• Target</li> <li>• Success Measures</li> <li>• Verify Customer needs &amp; Segments</li> <li>• Model biz process</li> <li>• Model data entities</li> <li>• Prototype UI (EVD or throw-away)</li> <li>• JAD</li> </ul> | <ul style="list-style-type: none"> <li>• Develop Arch Framework</li> <li>• Map biz process to objects</li> <li>• BOLD Gap analysis</li> <li>• Verify usability</li> <li>• Logical Data Model</li> </ul> | <ul style="list-style-type: none"> <li>• 3<sup>rd</sup> party s/w</li> <li>• Security</li> <li>• Operations</li> <li>• Physical data model</li> <li>• Object Specs</li> <li>• Full Arch Specs</li> <li>• QA test cases</li> </ul> | <ul style="list-style-type: none"> <li>• Refine &amp; prototype UI (working code)</li> <li>• Refine workflow</li> <li>• Backend integration</li> <li>• Detail QA</li> </ul> | <ul style="list-style-type: none"> <li>• Deliver final product</li> <li>• Biz signoff</li> <li>• Production Support Processes</li> <li>• Train users</li> </ul> | <ul style="list-style-type: none"> <li>• Dev warranty support</li> <li>• Doc Procedures for SMC</li> <li>• Manage system</li> <li>• Update docs</li> </ul> |

(1 – 4 wks)

(90 days)

# Example EVD Project Documents

| Conceptual Design   | Intermediate Design  | Technical Development   |   |   |  |
|---|--|---|---|---|--|
|   |  | Detailed Design   | Initial Development   | Final Development   | Production   |
| <ul style="list-style-type: none"> <li>• Project Definition</li> <li>• Customer Needs Definition</li> <li>• Biz Process Model</li> <li>• Conceptual Data Model</li> <li>• UI mockups</li> </ul> | <ul style="list-style-type: none"> <li>• Arch Framework</li> <li>• Object Gap Analysis</li> <li>• Logical Data Model</li> <li>• High-level project plan</li> </ul> | <ul style="list-style-type: none"> <li>• Operational Framework</li> <li>• Physical Data Model</li> <li>• Detail Object requirements</li> <li>• Test Plan / test cases</li> <li>• Detailed project plan</li> </ul> | <ul style="list-style-type: none"> <li>• Updated Biz process model</li> <li>• UI first cut</li> </ul> | <ul style="list-style-type: none"> <li>• Updated Project Schedule</li> <li>• System docs</li> <li>• Production handoff doc</li> <li>• System build</li> </ul> | <ul style="list-style-type: none"> <li>• Update Project Definition</li> <li>• Update Biz &amp; Data Models</li> <li>• Lessons Learned</li> <li>• Reuse Catalog</li> <li>• Next Phase Planning</li> </ul> |

(1 – 4 wks)

(90 days)

# Qualification: Activities

Identify  
Opportunity

Qualify Opportunity and  
Quantify Business Benefits

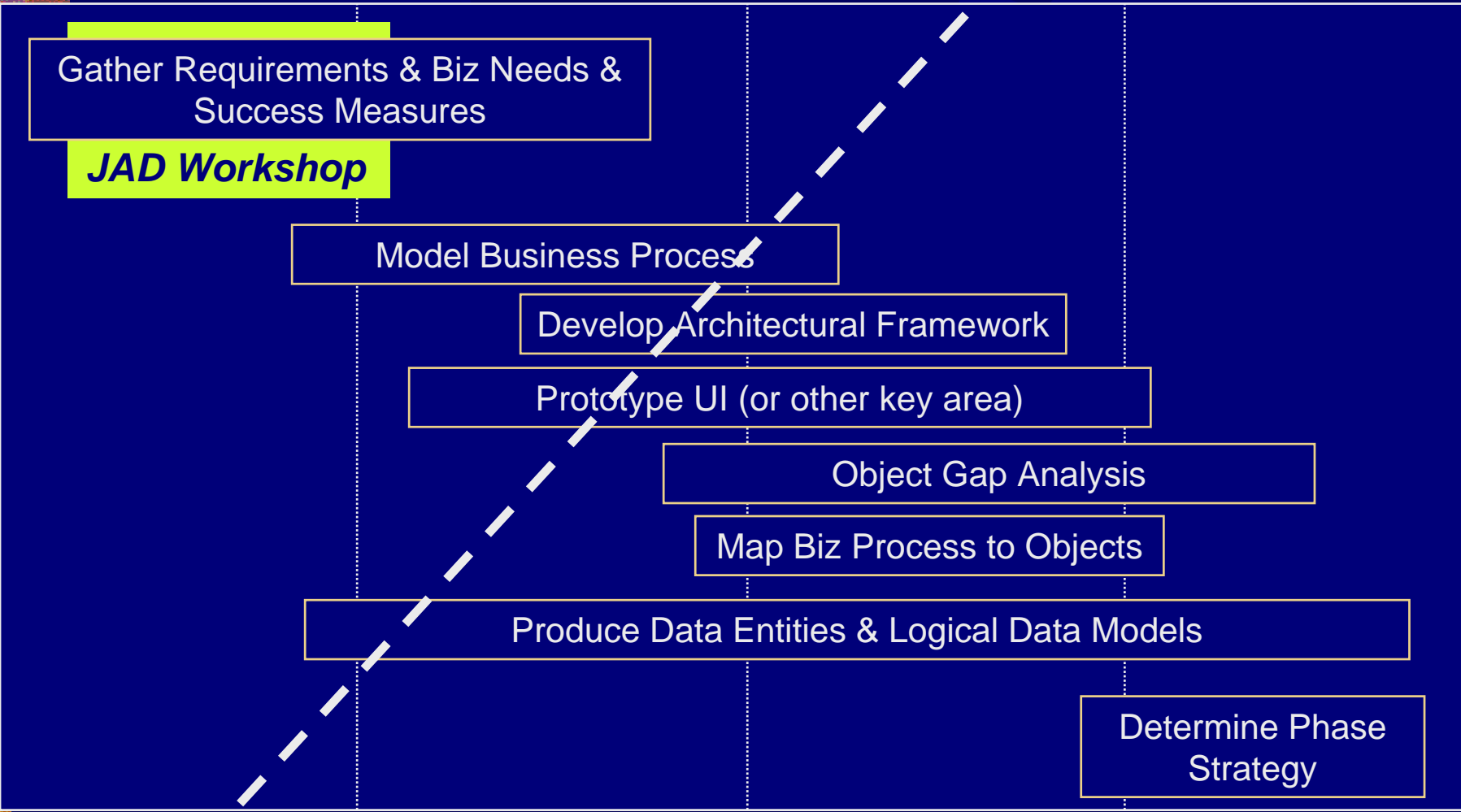
Set Expectations, Educate As Necessary, Gain Sponsor Commitment

IS Change Control Funnel (SWAT or A1 Project)

Prioritize Effort

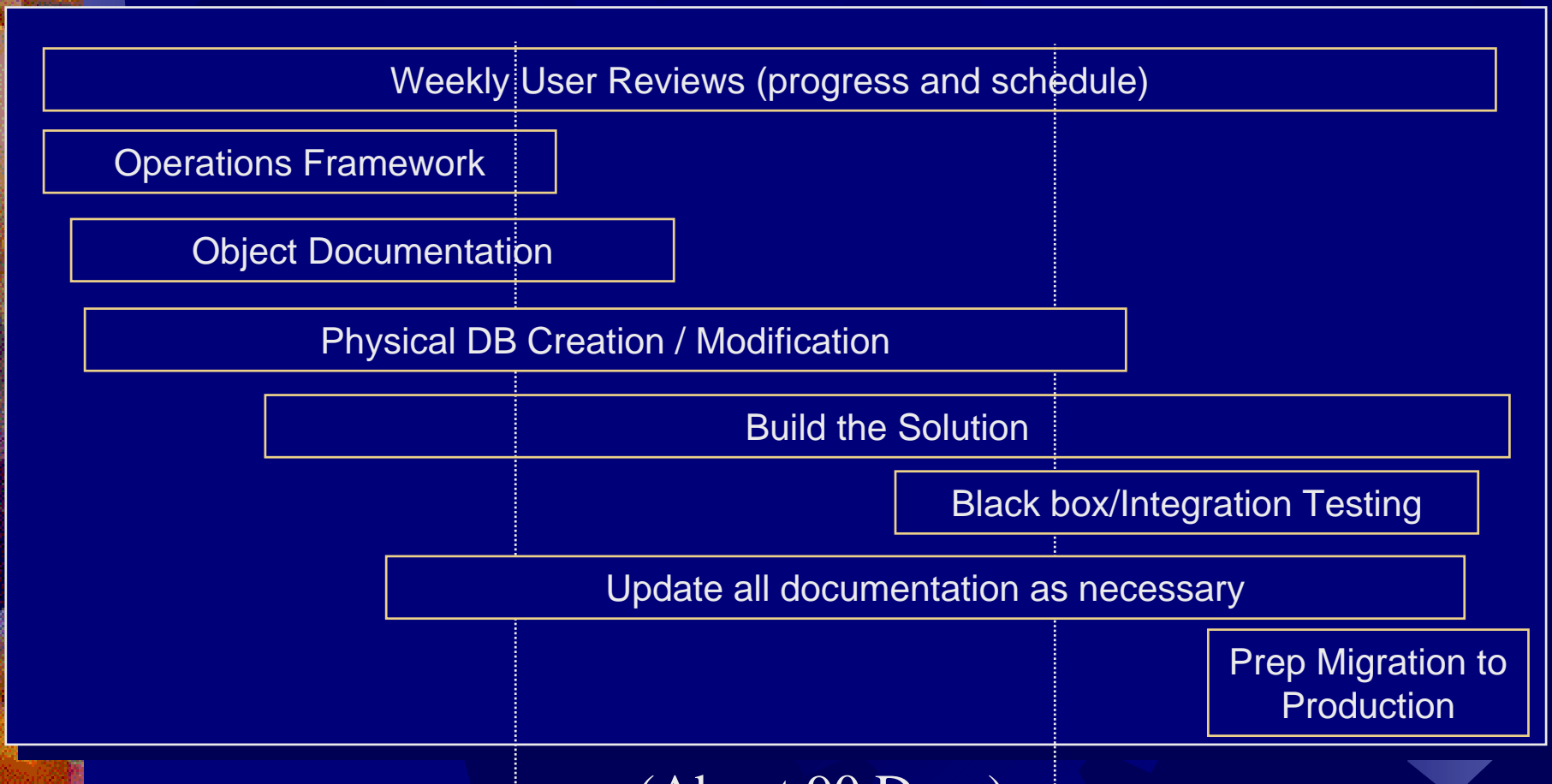
(1- 14 days)

# Definition & Early Design Activities



(1- 4 weeks)

# Technical Development: Activities



(About 90 Days)

# Project Wrap Up: Activities

Review Meeting

Catalog Reusable Components/Processes

Update Metrics Database

Verify Success Objectives

Post 1 page  
Summary

(1/2 - 2 days)



# Questions and Discussion

End of formal presentation



# Facilitated Workshops

## JAD

- Total effort: 3 -5 days
- Structured Agenda (geared toward docs)
- Goals:
  - Teambuilding
  - Conflict resolution
  - Information sharing
- Accountability for decisions reached
- Assigned participant roles & responsibilities
- Generates Consensus
- All participants are equal team members

# Comparison of JAD VS Traditional DATA Gathering

| <b>REQUIREMENT</b>                              | <b>JAD Y/N</b> | <b>Traditional Y/N</b> |
|---|----------------|------------------------|
| Define Problem to be solved                     | Y              | Y                      |
| Builds partnership User involvement, commitment | Y              | N                      |
| Consensus on priorities for Bus. & Tech. needs  | Y              | N                      |
| Defines Problem in reduced Timeframe            | Y              | N                      |
| Information Sharing                             | Y              | N?                     |
| Breaks down large problems into small one       | Y              | N?                     |
| Define Current State                            | Y              | Y                      |
| Agree on Prototype                              | Y              | N                      |

## INPUT

- Right People
- Expectations
- Facilitator
- Sponsorship



## OUTPUT

- Have 80% of info/rqmts needed to model solution
- BAs/Users prioritize requirements
- A  $\Delta$  T (Actual vs. Theoretical)
- Determine what to prototype
- Start filling in Solution Blueprint

**Complete in 3-5 days**

# Rapid Delivery Differences

- ✦ Heavy reliance on JAD (for speed and consensus)
- ✦ 80% is good enough
- ✦ Prioritization of requirements
- ✦ Range of implementation
- ✦ Identification of dependencies

# Analyze Implementation Constraints

- ✦ Defines relationships between high-priority requirements
- ✦ Identifies range of implementation when full implementation is not possible in initial phase

$$\sum \text{Requirements} = \sum \left( \begin{array}{l} \text{BusinessFunctions} + \\ \text{ImplementationConstraints} \end{array} \right)$$